

# PLANNING FOR ON FARM SUCCESS

## 2020 Winter Workshop Series

HOSTED BY BEAR PAW FOOD & AGRICULTURE DEVELOPMENT CENTER

January 15th to February 26th

Wednesdays 5:30pm-8:30pm

At the Ryan Building—48 2nd St Havre, MT

Course Qualifies for USDA FSA Borrower Credits

For More Information Contact

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406-265-9226 ext. 32.

Register at <https://www.missoulacfac.org/programs/farmer-support/pfos-2020/>

## Farm Business Workshops in Havre

With opportunities in value added, direct marketing, and new crops and technologies, there has never been a better time to start a farm business in Montana.

This winter, the Community Food & Agriculture Coalition and Bear Paw Food and Agriculture Development Center are partnering to offer the Planning for On-Farm Success weekly workshop series. You have the skills to produce high value products. Now you can learn how to manage the profitable business that turns your passion into a career.

Each workshop includes expert presenters as well as local networking and Q&A with experienced producers, ag service providers and local lenders. All of these experts will help you work on your plan.

The seven workshop topics are:

- Jan 15: Farm Strategic Planning
- Jan 22: Researching Your Market
- Jan 29: Farm Marketing & Promotion
- Feb 5: Managing Your Financials
- Feb 12: Financial Decision-Making
- Feb 19: Financing Your Farm
- Feb 26: Managing Farm Risks

**Register before January 8th to save 25% on the full series. Registration includes a copy of the *Planning For On-Farm Success* workbook.**

To register and learn more about topics and presenters, visit <https://www.missoulacfac.org/programs/farmer-support/pfos-2020/> or contact Michael Peter at [mpeter@bearpaw.org](mailto:mpeter@bearpaw.org) or 406-265-9226 ext. 32.

Download this flyer at:



**Community Food &  
Agriculture Coalition**



**Bear Paw Development Corporation**  
of Northern Montana